Chapter 3

Knowledge Representation in Matchmaking Applications

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Abstract The features and success of matchmaking systems largely depend on how effectively participants' product/service descriptions (profile) are modelled. We formalize the multifaceted expectations and interests of participants as 'constraints' in those profiles. We identify and define the relevant types of constraints and explicitly document challenges in matchmaking.

A Knowledge Representation Model (KRM) determines how different types of constraints are represented in any matchmaking system. We analyze a role of a KRM in a matchmaking system by reviewing seven different KRMs and listing features offered by matchmaking systems that use these KRMs. We propose a new KRM that represent various types of constraints. We describe the development of the matchmaking system that uses the proposed KRM, exemplifying its features and evaluating its performance.

1. INTRODUCTION

With the advancement of Internet technology and rapid growth in online trading, websites are becoming new virtual marketplaces. In e-marketplaces all participating sellers and buyers submit their profiles (containing descriptions of products/services offered and sought, including preferences) and wish to get a ranked list of matching profiles of other participants. Matchmaking is considered here as the process of optimally pairing up participants from two groups, typically called sellers and buyers, according to some optimality criterion (e.g. maximum similarity). Automated matchmaking is a topic of research for several years. It has extended to electronic negotiations, auctions, bartering, etc. The focus of this chapter is on automated matchmaking for e-marketplaces in a Web environment.

Constructing accurate profiles is a key task since matchmaking system’s success depends, to a large extent, on the ability to represent participants’ interest [16]. The word ‘accurate’ here refers to how effectively all expectations of participants are modelled. Hence, a knowledge representation model plays an important role in all matchmaking applications. Participant’s expectations, also called

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constraints, are relatively numerous and multifaceted, which make it difficult to model. In contrast to a ‘process matchmaking’, where expectations of a process for resources (memory/processor time) are straightforward, matchmaking in e-marketplaces is complex.

We identify and explicitly define various forms that constraints can take. We listed several different types of constraints that a matchmaking system should support. The ability of a matchmaking system to support various types of constraints determines its performance. In other words we present criteria to measure the performance of any matchmaking system. We discuss in detail complex nature of participants’ profiles and expectations as the challenges in matchmaking.

A knowledge representation model is a backbone of any matchmaking system. Several KRMs have been proposed for matchmaking. Each of these KRMs has certain strengths and some limitations. We review some of the KRMs and corresponding matchmaking systems. We compare these matchmaking systems based on various aspects of matchmaking. In particular we discuss the features offered, techniques used and a matching process (algorithm) of the matchmaking systems. Array of Features, Knowledge Representation Language, Database, Tree, Graph, and Hybrid KRMs constitutes a list of KRMs that are reviewed. We provide a tabular comparative study of all features offered by matchmaking systems that are based on these KRMs.

We propose a new knowledge representation model for a Web-based matchmaking environment, which can represent all types of constraints of participants’ profiles. We discuss this model in detail. We develop a matchmaking system that uses the proposed KRM and exemplify system’s features and evaluate its performance. We discuss our matchmaking system in detail.

In short the objectives of the chapter are to elaborate importance and usage of a KRM in matchmaking. We also want to discuss general criteria for a matchmaking system to be a more effective system.

2. CHALLENGES IN MATCHMAKING

The complex nature of participant profiles results in some interesting and challenging aspects of matchmaking. Constraints are numerous and can be of different forms. Each constraint needs special treatment. A seller or a buyer participating in matchmaking has certain expectations regarding the results. The matchmaking systems are expected to demonstrate specific features.

2.1. Types of Constraints

A constraint is a condition on a profile facet (‘feature’, ‘attribute’). In the literature, mostly hard and soft constraints have been defined explicitly [18, 20, 23]. We give below some of the possible variations of constraints. In subsequent sections we elaborate how our proposed model and the corresponding matchmaking system represents all these types of constraints.

a) Hard and Soft constraints

These terms reflect the relative flexibility of participants regarding the fulfilment of a constraint. In case of a soft constraint, a participant is ready to proceed with a match even if the facet value described by his/her constraint is not satisfied by the facet value of the corresponding constraint of the counterpart profile. In contrast, in case of a hard constraint a participant does not compromise with an offer/request specified in a constraint.

b) Range Value Constraints

The parties involved in matchmaking often provide a range for their offerings rather than a discrete value, e.g. ‘Looking for the apartment whose rent is 500$ to 600$’. This constraint should be matched with all other counterpart constraints that offer rent in the range of 500$ to 600$.
c) Multi-Value Constraints
Participants sometimes specify multiple discrete values (disjunctive) as their choices. For example, a constraint ‘I want a shared or a single apartment’ should be matched with all constraints offering a shared apartment as well as with all constraints offering a single apartment.

d) Preferential Constraints
For the soft constraints of a profile, a participant may wish to indicate relative preferences among various facets. For example, consider a participant’s apartment profile with rent facet preferred to facets area, type, pet-allowed. This profile can succeed in spite of low constraint satisfactions for the other facets as long as the rent constraint is highly satisfied.

e) Hidden Cost constraints
In e-business matchmaking, cost is an important facet that affects successful outcomes. Some participants (especially from the seller group) may hide facet values that could increase the cost. For example, a constraint formalizing “the rent of the apartment is $550, electricity extra”, should not succeed with the constraint of a participant who seeks a rent of $550

2.2. Matchmaking Results

The process of obtaining matchmaking results and the result (intermediate as well as final) itself characterizes a few more aspects of matchmaking.

a) Compromise match effect
A concept of soft constraints leads to the notion of a compromise match. Two constraints from two profiles have a compromise match if,
   i) either one or both of the constraints in a comparison are soft constraints, and
   ii) the values of the facets of both the corresponding constraints do not match.
In such a case, either one or both users have to compromise with the mismatching value mentioned in the counterpart constraint. Hence we refer to it as a ‘compromise match’.
As the compromise match is not an exact match, the similarity value should be reduced based on whether one or both users are compelled to compromise.
A very few matchmaking systems explicitly mention about such type of match and strategies used to resolve it.

b) Symmetric / Non-symmetric
If a matchmaking system returns identical results of matching a profile \( P_1 \) with \( P_2 \) and matching a profile \( P_2 \) with \( P_1 \), then the system is called a symmetric system, otherwise it is a non-symmetric system.
For example, let the profile \( P_1 \) has a security-deposit facet and the profile \( P_2 \) be without such a facet. A symmetric matchmaking system results in identical similarity values when \( P_1 \) is compared with \( P_2 \) and when \( P_2 \) is compared with \( P_1 \). In contrast, a non-symmetric matchmaking system results in different similarity values as a consequence of these comparisons.

c) Result Classification Categories
A participant may not be interested to have a list of all matching profiles as the result of a matchmaking process, especially when the numbers of profiles in the result are large. A participant wishes a ranked list of matching profiles preferably grouped in specific categories.
2.3. Algorithm Scalability

A matchmaking system uses a particular algorithm that complements with its KRM to produce desired results. It is essential that the algorithm should scale reasonably (in terms of computational complexity) to handle large number of participant profiles.

2.4. Domain Independence

A matchmaking system that deals with the semantics of a specific domain area should be able to adapt to other domains with minimal modifications. A matchmaking system should easily be plugged-in with other domains.

2.5. Parallelizability

With the availability of multi-core chips and high performance parallel/distributed computing, it is desirable that the algorithms used for matchmaking can be ported to suit to the distributed environment.

Let's analyze various KRMs and their corresponding matchmaking applications in the next section by discussing features offered by these systems.

3. ANALYSIS OF VARIOUS KRMs

Many matchmaking systems are available. A matchmaking system uses some KRM to represent participant profiles. We discuss various KRMs and the matchmaking systems developed using these KRMs in the following subsections.

3.1. Array (Vector) of Features

This is a basic knowledge representation model used in early matchmaking systems. User profiles are stored either in the form of document or in a database or in a file using XML. The keywords extracted from the documents are used for matchmaking among the documents. A typical Information Retrieval (IR) methodology is used as the basis of matchmaking. Let’s briefly describe structure of two matchmaking systems.

a) COINS system

Kuokka and Harada [12] presented one of the early matchmaking systems, COINS (COmmon INterest Seeker). It uses a distance measure of information retrieval technique to carry out matchmaking on free text. The COINS system converts the free text document into a document vector, which is used later for processing. It uses SMART [19] information retrieval system to process and match free text and document vectors.

b) GRAPPA system

Veit et al. [23] have developed the Generic Request Architecture for Passive Provider Agent (GRAPPA) matchmaking framework and library system in 2001. The matchmaking engine accepts a set of offers and requests as an input. A distance function recursively computes the distance values (between 0 and 1) for different profile subtypes. Based on these distance values, the system returns a ranked list of the best ‘k’ candidate profiles matching to a given profile. The system used a typical vector space model to identify distances among the keywords occurring in a document. The system maintains a document vector and calculates a term-frequency-inverse-document-frequency factor.
(tf-idf factor), which is used in further processing to determine the similarity between two documents. The GRAPPA system uses XML to describe user profiles.

3.2. Database

A matchmaking system that uses a database to represent knowledge is generally developed for a specific domain. The domain specific information is organised appropriately in the database. Matchmaking in this case basically relies on IR based techniques. The ontological part is embodied with the system to obtain semantically acceptable results of matchmaking. Liesbeth et al. [14] developed a matchmaking system to respond to a learner’s request by matching profiles of other learners who wish to share knowledge, by determining their content competence, sharing competence, eligibility and availability.

The database system is used to store, learning contents that are organized in courses and user (learner) profiles. A user profile consists of completed courses, current courses, activities, calendar and other information.

A learner inputs a query to the system using the request module interface and the query data is stored in the database. A Latent Semantic Analyser (LSA) maps the content question on the available documents in the database to generate a list of all suitable matching resources, i.e. other learners who are content competent, sharing competent, eligible, available, etc.

3.3. Tree

Some researchers have proposed the use of a tree structure to represent the knowledge. A basic tree structure is used by Islam et al. [10]. They proposed a matchmaking framework to identify the set of matching resources for a job, from a large collection of resources in a distributed environment.

Bhavsar et al. [3] developed a matchmaking system that uses node labelled, arc labelled, arc weighted trees to represent knowledge. Nodes of a tree are used to represent the concept and branches represent the relationship. A ‘weight’ is assigned to an arc to signify the importance of corresponding relationship in matchmaking. A recursive bottom up approach based customized algorithm is designed to evaluate similarity among such trees and list of matching profiles is generated.

3.4. Graph

Like in a tree structure, the nodes of a graph are used to represent concepts and edges of a graph represents relationship among these concepts. Mohaghegh et al. [15] proposed a matchmaking system in the domain of online recruitment. It compares available resumes with a special kind of skills ontology in different skills and relationship among skills are represented as nodes and edges of a graph. Similarities among skills are described with the help of a graph structure. Advertisements and resumes are attached to appropriate nodes of the graph based on the contents of documents. A path-set is used to evaluate score between a given advertisement and a resume. A specific function calculates score values between an advertisement and all resumes. Ranking of resumes is provided as a result of the matchmaking.

In the IMPACT system [21], Yellow Pages Servers play the role of matchmaking agents. Offers and requests are described in a simple data structure that represents a service by a verb and one or two nouns. The matchmaking process finds k-nearest service names, and agents who provide these services. All these service names are within a specified distance \(d\). The weights on edge of the graph reflect distances between a set of verbs and nouns, which are represented as nodes of a graph.

Bellur and Kulkarni [2] used a variation of graph, Bipartite graph, for matchmaking of web services.
3.5. Knowledge Representation Languages

Knowledge Representation (KR) languages are used to represent the concept definitions of an application domain in a structured and formally well-understood way [1]. Matchmaking systems based on KR languages emphasize the semantics, in contrast to earlier matchmaking systems that focus on the frequency of keywords. Several matchmaking systems are developed that use description logic to model the domain knowledge. A semantic reasoner is used for matchmaking in some of the systems. In other systems customised algorithms have been developed for matchmaking.

Some of the matchmaking systems that use knowledge representation languages are described below.

a) LARKS based system

Sycara et al. [22] have proposed an agent capability description language called LARKS (Language for Advertisement and Request for Knowledge Sharing), that is used in a Retsina multi-agent infrastructure framework. A matchmaking process is carried out at five possible levels, namely, context matching, profile comparison, similarity matching, signature matching and semantic matching. A standard technique of the Information Retrieval is used for the syntactic matching that includes profile comparison, similarity matching, and signature matching. Whereas, the semantic matchmaking is achieved using a local ontology, written in a specific concept language ITL.

The system identifies three types of matches among profiles. An exact match is the most accurate type of match, plug-in match is a less accurate, and relaxed match is the least accurate type of match [22].

b) Description Logic based NeoClassic Reasoner

Di Noia et al. [5] developed a system that facilitates semantics-based matchmaking. It uses a description logic (DL) based framework to represent knowledge. They have proposed a three-way classification of matches as - exact, potential and partial. The system provides a numeric score that indicates how far the demand is with reference to the supplies. These numeric scores are used to rank the results. An apartment-rental ontology based case study is discussed in the paper.

c) Semantic Web language based System

Li and Horrocks [13] developed a service matchmaking system that uses DAML-S (OWL-S) service description language and ontology. OWL-S uses a set of mark-up language constructs to describe the properties and capabilities to represents web services in unambiguous, computer-interpretable form. A prototype matchmaking that uses a DL reasoner (RACER) [8] is developed. The prototype system matches service advertisements and requests using ontology based service descriptions semantics. The system proposes the concept of degree of match, which is used to classify the match results in five different classes. The query is divided into volatile query and persistent query based on the duration for which it remains active.

One of the earliest matchmaking systems proposed by Finin et al. [6] was based on the KQML and used a Rule Based Approach for matchmaking.

Hoffner et al. [9] proposes matchmaking as a starting point of negotiations between a demand and a supply in a peer-to-peer way. The matchmaking engine (MME) handles supplies/demands as properties and rules. The properties are name-value pairs constructed using an extension of the Corba Trading service language. Rules are constructed using a generic script language. The matching is accomplished by comparing properties and verifying rules.

Based on Semantic Web concepts and ontologies developed, Gupta et al. [7] claim to improve the performance of web service query matchmaking.

All these matchmaking systems use knowledge representation languages to represent user’s profile.
3.6. Hybrid

A combination of different techniques is used to represent user information. Ragone et al. [18] propose a semantic matchmaking approach that mixes various knowledge representation technologies. It uses a combination of DLR-Lite, fuzzy rules, and utility theory to represent users profiles. In particular fuzzy rules are used to represent the concept of hard constraints and soft constraints. Sellers and buyers can assign utility values to indicate preferences among the constraints. The system uses vague Datalog rules that can assign appropriate scores depending upon the values in the profiles so that fuzzy descriptions like ‘cheap cars’ can be incorporated. The system returns top k matches and ranks them based on the score that is computed using the datalog rules, utility values assigned to the constraints, etc.

3.7. Other

A ‘one-input transition system’ based model, slightly similar to Deterministic Finite Automaton (DFA), proposed by Çelebi et al. [4] and a Neural Network [24] are also used as KR models for ‘process matchmaking’. As mentioned earlier, we do not explore these KRM based systems as we wish to compare matchmaking systems used in e-marketplaces.

A fuzzy linguistic approach is used to model and match buyer’s preference with products [17]. But for the process of matchmaking the system considers only two features of the products, which make the profile far simple.

All matchmaking systems based on the principles of different KRM, are compared using some of the characteristics listed in earlier section. Table 2 at the end of chapter shows the cross-dimensional analysis of such systems.

4. A PROPOSED KRM

We propose to represent a participant profile as a set of constraints, such that \( P = \{C_1, C_2, C_3, \ldots C_m\} \).

Each constraint is a quadruple \( C_i = \{a, d, f, p\} \), where \( a \) is an attribute, \( d \) is a set of values used to describe an attribute, flexibility that determines whether a constraint is a soft or a hard constraint is indicated by \( f \) and \( p \) is the priority of a constraint. All elements of a constraint are described below.

Attribute \((a)\)

An attribute represents the facet. For example, if a participant has a constraint ‘need 4 bedrooms’, then the attribute of this constraint is ‘bedrooms’. This field always has an alphabetical value. Let \( A \) be the domain of \( a \), such that \( a \in A \). An illustrative list of a set \( A \) members is shown in Table 1.

Description \((d)\)

Description represents a set of values that can be assigned to an attribute of a constraint. In the example of ‘need 4 bedrooms’, the attribute ‘bedrooms’ of the constraint has the description value ‘4’. Let \( D \) be the domain of \( d \). \( d \subseteq D \). \( D \) contains all possible member values that a description set can have. \( D \) contains alphabetical strings that describe an attribute, or numerical values that can be assigned to an attribute, or a combination of both, or a range value having a format like \( num1 \ldots num2 \) such that \( num1, num2 \in R \). A sample of a set \( D \) is also shown in Table 1.

Sometimes a party assigns more than one value to describe an attribute of a constraint, for example, ‘looking for a shared apartment or bachelor apartment’. As the description \((d)\) is a set of values, it can represent multi-value constraints. Hence for the above example, the constraint is represented as
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A 'No' value of \( f \) (i.e. no flexibility) indicates a rigidity of the constraint, whereas a value 'Yes' represents a soft constraint. A soft constraint is matched with any value of the counterpart as a compromise match. A constraint specification provided by a buyer as 'house rent must be 500' indicates a hard constraint and is represented as <rent, \{500\}, No, p>. A constraint description 'Smoking is not allowed, but can smoke in balcony', represents a soft constraint. It can be represented as <Smoking, {Not allowed}, Yes, p>.

**Flexibility (\( f \))**

Flexibility indicates whether the constraint is a hard or a soft constraint. \( f \in F \), where \( F = \{No, Yes\} \).

**Priority (\( p \))**

The priority describes the relative priority of soft constraints among other soft constraints, in a profile. The value of \( p \) can be any real value greater than 0. \( p \in R \). All soft constraints are initialized with the priority values of 1. The priority values for all soft constraints are set automatically to match the preferences indicated by the participants.

For example, if a buyer specifies that pets allowed facet is more important to him than all remaining facets, then priority value for this constraint is set to a value greater than 1. The constraint is represented as <pets, \{allowed\}, No, 1.1>, and all remaining constraints will have \( p \) values as 1. Note that, the value of flexibility in this example, is 'No', indicating a hard constraint. These priority values ultimately used to rank the service represented by the facet.

The Figures 1 and 2 illustrate how a buyer’s (a tenant’s) profile and a seller’s (a computer owner’s) profile can be represented in our model. The description of the participants' profiles is followed by a node representation (Figures 1(a), 2(a)) and a quadruple representation (Figures 1(b), 2(b)).

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### Table 1: An example Attribute (A) set and Description (D) set.

<table>
<thead>
<tr>
<th>Attribute Set</th>
<th>Description Set</th>
</tr>
</thead>
<tbody>
<tr>
<td>Area</td>
<td>downtown, riverside, north</td>
</tr>
<tr>
<td>Available</td>
<td>September-01, Fall, Summer</td>
</tr>
<tr>
<td>Bedrooms</td>
<td>3, 1⋯3</td>
</tr>
<tr>
<td>Cats</td>
<td>Allowed, No</td>
</tr>
<tr>
<td>Dogs</td>
<td>Not-allowed</td>
</tr>
<tr>
<td>Kids</td>
<td>2, No-kids</td>
</tr>
<tr>
<td>Laundry</td>
<td>Coin-operated, Yes</td>
</tr>
<tr>
<td>Pets</td>
<td>Yes, No</td>
</tr>
<tr>
<td>Rent</td>
<td>500, 350, 1000⋯1200</td>
</tr>
<tr>
<td>Smoking</td>
<td>Not-Permitted, Allowed</td>
</tr>
<tr>
<td>Type</td>
<td>Apartment, SharedHouse</td>
</tr>
</tbody>
</table>
Profile-1 – Tenant (Buyer)
I am a mature student looking for an affordable shared or single apartment on the south side of Fredericton for September. Finishing up my last year at UNB, I smoke but can adjust with non-smoking apartment. Ren – 400 to 450. Please contact if anything is available, thanks!

(a) Constraints as nodes

- `<type, {apartment, shared}, No, 1>`
- `<rent, {400..450}, Yes, 1>`
- `<area, {South side}, No, 1>`
- `<smoke, {allowed}, Yes, 1>`
- `<available, {Sept-01}, No, 1>`

(b) Constraints as quadruples

Figure 1. Representation of the constraints of a Buyer

Profile-2 – Computer Owner (Seller)
Intel Celeron processor at 1.7 Ghz, 768 MB RAM, 40 GB hard drive, Nvidia GeForce FX5700 LE 256 MB video card, floppy, CD burner, 17" tube type monitor, Windows XP Pro installed (no disk). Completely configured and ready for high speed internet connection, includes AVG anti-virus. Works great!
Constraints as nodes

(a) Constraints as nodes

<Processor, {Intel Celeron}, No, 1>
<Speed, {1.7 GHz}, No, 1>
<RAM, {768 MB}, No, 1>
<HDD, {40 GB}, No, 1>
<VideoCard, {256 MB}, No, 1>
<OpticalDevice, {CD Writer}, No, 1>
<Monitor, {17 inch, tube type}, No, 1>
<OS, {Windows XP}, No, 1>
<Internet, {high speed}, No, 1>
<Softwares, {AVG antivirus}, No, 1>
<Price, {175}, No, 1>
<Type, {personal computer}, No, 1>

(b) Constraints as quadruples

Figure 2. Representation of the constraints of a Seller

Appendix-1 shows sample Seller’s, Buyer’s profiles and matchmaking results obtained for these sample profiles.

The next section elaborates algorithmic steps to compute similarity value between any two profiles.

5. A MATCHMAKING ALGORITHM

The similarity value between any two profiles is defined as a function of attribute, description, flexibility and priority values of all constraints from both profiles. For any two profiles $x_P$ and $y_P$, where $x_P$ has $m$ constraints and $y_P$ has $n$ constraints, a similarity value is given by,

$$\text{Sim}(x_P, y_P) = \prod_{i=1}^{m} \prod_{j=1}^{n} S(C_i, C_j)$$

where the function $S(C_i, C_j)$ calculates an intermediate similarity value using steps given in the algorithm below.

An attribute, a description, a flexibility and a priority value of a constraint, are represented using notations $C_i.a$, $C_i.d$, $C_i.f$, and $C_i.p$ respectively for a constraint $C_i$.

1: if (C1.a = C1.a) then

(a) Constraints as nodes

Monitor (a)

Tube type (d1)

no (f)

1 (p)

Price (a)

175 (d1)

no (f)

1 (p)
The algorithm compares two constraints of two profiles. If the attributes of both the constraints are same then an intermediate similarity value is calculated by checking the description values. If the description values are not same then an intermediate similarity value is calculated by considering the flexibility of the constraints. When hard constraints in two profiles do not match, instead of reducing a similarity value immediately to zero, we compute relative difference between the two corresponding description values of these attributes. A routine relativeDifference computes relative difference, which is later used to calculate a similarity value. Note that for numeric and alphabetical values of $d$, separate routines are required to obtain relative differences. We make sure that an intermediate similarity value for such constraints is reduced substantially.

Numeric relative difference between profiles having rent as 500 and 700 (where numeric difference is 200) is not the same as profiles having rent as 1500 and 1700. Rather the first difference (i.e. between 500 and 700) is relatively greater than the second.

The parameters $\alpha$ and $\beta$ are compromise count factors used in case of compromise match and its usage is elaborated in next section.

Appendix-2 shows an example of how matchmaking algorithms results appropriate similarity values when profiles are matched with each other.

### 6. ‘HUNT FOR TUNE’ FEATURES

In the previous section, it is shown how the proposed model represents multifaceted constraints. In this section, we describe additional features supported by the ‘Hunt For Tune’ matchmaking system that is based on the proposed KRM.

#### 6.1. Preferential Constraints

Our model facilitates participants to indicate the relative importance among soft constraints, if any. For example, a participant can indicate facet1 > facet5 > facet3 using an interface and appropriate priority values are assigned to the corresponding constraints. Figure 3 shows screenshot of the GUI of the ‘Hunt For Tune’ matchmaking system.
Each constraint is initialized with a priority value 1 and it is gradually incremented after user clicks on ‘+’ button placed beside the priority value of a facet (see Figure 3). This interface allows participant to input his/her constraints. Using this interface the participant can indicate preferences among soft facets easily. In Figure 3, the preference of an ‘availableDate’ facet is set to 1.1, while for all other soft constraints the priority is set to 1.

![Figure 3. Screenshot of the GUI for profile entry](image)

### 6.2 Hidden Cost Constraints

We propose that a profile with a hidden cost constraint should be penalized in the process of matchmaking. Hence a constraint, which carries hidden cost, has to bear the hidden cost penalty.

In our matchmaking system, we reduce the priority value of the hidden cost constraint to 0.9. This value is less than the priority values of all remaining constraints (all other constraints have priority values of at least 1).

Due to the penalty, in term of reduction in priority, similarity value of a profile that contains hidden cost constraint, will be less than a profile that do not have hidden cost constraint.

### 6.3 Symmetry/Non-symmetry

We introduce a parameter omission penalty, and its value can be set by a user. This parameter value is used to reduce the resulting similarity value while matchmaking, for each constraint that is present in the seller’s profile but missing from the buyer’s profile; or vice versa.

If the value of an omission penalty is set to 0, the system shows characteristics of a symmetric matchmaking system, i.e. $\rho(P_x, P_y) = \rho(P_y, P_x)$. For any other value of omission penalty such that $0 < \text{omission penalty} \leq 1$, the matchmaking system exhibits non-symmetric characteristics from buyers or sellers viewpoint.

### 6.4 Compromise Match Effect

A compromise match is not an exact match hence a similarity value between corresponding profiles should be reduced. In our matchmaking system, when there is a compromise match between two constraints, an intermediate similarity value (given by the function $S$ in equation 1) is reduced by a certain factor. Consider an example of a soft constraint by a seller, “Prefer a non-smoker but ready to deal with a smoker” and a buyer’s soft constraint as “I am looking an apartment where smoking is
allowed but ready to rent a non-smoking apartment too”. These two constraints have a compromise match. As both of the participants are ready to compromise with their preferred choices, it is likely that these two participants can reach an agreement. Hence a similarity value in case of a compromise match is influenced by the count (compromise count) of participants (one or both) willing to compromise.

We propose two compromise count factors, $\alpha$ and $\beta$ to reduce a similarity value, in case of a compromise match. The values of $\alpha$ and $\beta$ are set to less than 1. An intermediate similarity value is multiplied by these factors to obtain an expected reduction in a similarity value.

If a compromise count is one, then there are relatively fewer chances of an agreement as only one participant is ready to compromise. The factor $\alpha$ represents this case, while the factor $\beta$ is used when compromise count is two.

We set the values of $\alpha$ and $\beta$ such that a higher similarity value shall be resulted for a compromise match where both participants are ready to compromise and a lower similarity value shall be resulted if only one participant is ready to compromise.

6.5 Result Classification Categories

A user desires to obtain a list of matching profiles classified among categories and ranked within the categories.

We propose following six categories for matchmaking results.

1. Matching all hard constraints and matching all soft constraints.
2. Matching all hard constraints and matching some soft constraints and absence of remaining soft constraints in counterpart profile (leading to further action like – inquiring).
3. Matching all hard constraints and absence of all soft constraints in counterpart profile.
4. Matching all hard constraints, some compromise match, and some missing constraints.
   A. Compromise match constraints where both parties willing to compromise.
   B. Compromise match constraints where only one party is willing to compromise.
5. Not matching hard constraints and the margin of difference in description values is less.
6. Not matching hard constraints and the margin of difference in description values is high.

6.6 Scalability

The KRM uses simple set of nodes to capture key information associated with the participant profiles. It avoids overhead of building complex data structures like graph and tree. The algorithm compares two profiles and generates the similarity value in linear time. Hence we could expect this approach to generate results in satisfactory amount of time even for large number of profiles. The algorithm for matchmaking can easily be converted to suit for a distributed/parallel computing.

6.7 Domain Independence

The KRM is totally independent of domain and can be applicable to many domains. This KRM describes a general technique to capture essence of any type of constraint. It has the provision to capture various options offered/demanded by participant in any constraint.

In order to be useful in any domain a specific ontology for that domain shall be required. The semantic relative difference routine used in the algorithm and other features largely depends upon domain knowledge.
6.8 Automatic categorization

As the nodes are created by considering attribute values and description values of constraints among profiles, the KRM can be programmed to count and categorize profiles based on these values. A more descriptive categorization shall be available after processing of all profiles.

7. EVALUATION

We have obtained results of the matchmaking system developed using our KRM for a house rental domain. Our system supports all the types of constraints discussed in ‘Challenges in Matchmaking’ section. The system generates an appropriate list of similarities among profiles. The system facilitates users to determine the ranking of matching profiles by tuning the values of parameters like the omission penalty and the compromise count factors. It would be interesting to study the effect of change in parameter values on matchmaking result classification.

8. CONCLUSION

We discuss a role of a KRM in automated matchmaking. We enlist several features that matchmaking systems should exhibit. We used these features to review several KRMs and their corresponding matchmaking systems.

We have proposed a new model for knowledge representation that represents complex constraints of users participating in automated matchmaking. We discuss how our system offers many additional features as compared to other matchmaking systems.

ACKNOWLEDGEMENTS

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REFERENCES


APPENDIX-1

Each of the profiles P-1 to P-6 is matched with profiles P-8 to P-14 to obtain similarity values. All these profiles are obtained from an online free local classifieds service available at ‘http://fredericton.kijiji.ca’.

Only those matching profiles are displayed in the result where similarity value is non-zero.

<table>
<thead>
<tr>
<th>House Owner’s Profile</th>
<th>Buyer – Tenant’s Profile</th>
<th>Matchmaking Results –</th>
</tr>
</thead>
<tbody>
<tr>
<td>P-1 &lt;bedrooms, {4}, No, 1&gt;</td>
<td>P-8 &lt;available, {Sept-1}, No, 1&gt;</td>
<td>Similarity value - profile 1 Vs. profile 13 is --&gt;0.9412</td>
</tr>
<tr>
<td>&lt;laundry, {yes}, No, 1&gt;</td>
<td>&lt;bedrooms, {1}, No, 1&gt;</td>
<td>Similarity value - profile 1 Vs. profile 14 is --&gt;0.397635</td>
</tr>
<tr>
<td>&lt;lease, {1-year}, No, 1&gt;</td>
<td>&lt;rent, {100-400}, No, 1&gt;</td>
<td>Similarity value - profile 1 Vs. profile 11 is --&gt;0.1396</td>
</tr>
<tr>
<td>&lt;rent, {1700}, No, 1&gt;</td>
<td>&lt;type, {bachelor, room}, No, 1&gt;</td>
<td>Similarity value - profile 2 Vs. profile 12 is --&gt;0.985</td>
</tr>
<tr>
<td>&lt;type, {apartment}, No, 1&gt;</td>
<td>P-9 &lt;available, {Sept-1}, No, 1&gt;</td>
<td>Similarity value - profile 2 Vs. profile 8 is --&gt;0.9652</td>
</tr>
<tr>
<td></td>
<td>&lt;rent, {375}, No, 1&gt;</td>
<td>Similarity value - profile 3 Vs. profile 14 is --&gt;0.4315</td>
</tr>
</tbody>
</table>
Similarity value - profile 4 Vs. profile 14 is -->0.9506
Similarity value - profile 4 Vs. profile 13 is -->0.946
Similarity value - profile 4 Vs. profile 11 is -->0.4703
Similarity value - profile 5 Vs. profile 9 is -->0.995
Similarity value - profile 5 Vs. profile 13 is -->0.9751
Similarity value - profile 5 Vs. profile 8 is -->0.9702
Similarity value - profile 5 Vs. profile 11 is -->0.9653
Similarity value - profile 6 Vs. profile 13 is -->0.93639
Similarity value - profile 6 Vs. profile 11 is -->0.4268
APPENDIX-2

Following cases elaborate how the matchmaking algorithm calculates similarity values. Profile P1 is matched with P8, P13, P14 and P11 respectively.

P-1: <bedrooms, {4}, No, 1> <laundry, {yes}, No, 1> <lease, {1-year}, No, 1> <rent, {1700}, No, 1> <type, {apartment}, No, 1>

Case 1: P-1 Vs P8

P-8 : <available, {Sept-1}, No, 1> <bedrooms, {1}, No, 1> <rent, {100-400}, No, 1> <type, {bachelor, room}, No, 1>

Here we have a mismatch of 3 Hard constraints. The attributes bedrooms, rent and type are hard constraints and description values of these two profiles mismatch. Hence the Similarity Value: 0.0

Case 2: P-1 Vs P13

P-13 : <pets, {yes}, No, 1> <rent, {0}, Yes, 1> <type, {room}, Yes, 1>

Some attributes like bedrooms, laundry, lease from P-1 are not present in P-13 and attribute pets from P-13 is missing in P-1. But rent and type are soft constraint in one profile (P-13). Hence we have two Compromised matches of soft constraints. Hence the Similarity Value: 0.9412

Case 3: P-1 Vs P14

P-14 : <area, {downtown}, No, 1> <available, {Sept-1}, No, 1> <bedrooms, {2}, No, 1> <kids, {no}, No, 1> <laundry, {yes}, No, 1> <pets, {yes}, No, 1> <rent, {800}, Yes, 1> <type, {apartment}, No, 1>

The attributes bedrooms and type are hard constraints and description values of these two profiles mismatch. It is a mismatch of 2 Hard constraints and there are two compromised matches (laundry and rent). Similarity Value: 0.397635

Case 4: P-1 Vs P11

P-11: <bedrooms, {2}, No, 1> <kids, {yes}, No, 1> <pets, {yes}, No, 1> <rent, {500}, No, 1> <type, {apartment}, Yes, 1>

The attributes bedrooms and rent are hard constraints and description values of these two profiles mismatch. So in total there is a mismatch of 2 Hard constraints but only one compromised match (type). Hence similarity value of this match is less than that of case 3. Similarity Value: 0.1396
Table-2: Cross dimensional analysis of various KRMs used for matchmaking systems

<table>
<thead>
<tr>
<th>A KRM</th>
<th>Matching System</th>
<th>Types of Constraints supported</th>
<th>Result Classification Categories</th>
<th>Algorithm Details</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Array</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>COIN (1996) [12]</td>
<td>None</td>
<td></td>
<td>Uses a distance measure of IR.</td>
<td>IR based process – No Ontologies used</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Returns matching document vector,</td>
<td>The SMART [19] information retrieval system is used, to process and match free text and document vectors.</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>including the name of the document.</td>
<td>A local concept corpus is maintained but it does not implement notion of semantic matchmaking.</td>
</tr>
<tr>
<td><strong>Knowledge Representation Languages</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>NeoClassic (2004) [5]</td>
<td>Range Value Preferential (Weights are used to increase relevance of concept)</td>
<td>Alternate Value</td>
<td>Generate ranked list based on similarity value.</td>
<td>Concepts are stored using Information Terminological Language (ITL). Different matching modes apply different combination of filters for matchmaking</td>
</tr>
<tr>
<td>Description Logic based NeoClassic</td>
<td></td>
<td></td>
<td>Exact, Potential, Partial</td>
<td>Rankpartial and rankpotential algorithm produce a distance based rank when a demand is matched with several supplies. Ontologies are used</td>
</tr>
<tr>
<td>Web Service Technology OWL-S (2004) [13]</td>
<td>Range Value Alternate Value</td>
<td></td>
<td>Exact, plug-in, subsume,</td>
<td>A Description Logic reasoner, RACER, is used to compute semantic matches. OWL-S service ontology is used for service description.</td>
</tr>
<tr>
<td>Database</td>
<td>Matchmaking in Learning Networks (2007) [14]</td>
<td>None</td>
<td>List of all resources matching to the requested service are populated.</td>
<td>Especially used for matching resources in Learning Network. Database stores details of learning contents, learner information and available resources.</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Matching criteria are- sharing and content competence, availability, etc.</td>
<td>Latent Semantic Analysis (LSA) is used match the request with resources.</td>
</tr>
</tbody>
</table>
Table-2: Cross dimensional analysis of various KRM s used for matchmaking systems (Continue…)

<table>
<thead>
<tr>
<th>A KRM</th>
<th>Matchmaking System</th>
<th>Types of Constraints supported</th>
<th>Result Classification Categories</th>
<th>Algorithm Details Matching Process</th>
</tr>
</thead>
<tbody>
<tr>
<td>Graph</td>
<td>An Ontology Driven Matchmaking Process (2004) [15]</td>
<td>Range Value - Not Clear Preferential - Not clear Alternate Value - Not clear</td>
<td>• A path set is determined after matching resumes with advertisement.</td>
<td>Skill ontology is maintained as a graph. Nodes represent skills (hard and soft) and edge represents inheritance relationship between nodes.</td>
</tr>
</tbody>
</table>